MEETINGS - basic vocabulary

(activities and exercises based on the CD-ROM)

DECIDING ON THE MEETING

TASK 1: Translate the following expressions into Slovenian.

AGM (ANNUAL GENERAL MEETING) = letna skupščina (družbe)
TO SCHEDULE A MEETING = planirati/vnaprej določiti sestanek
TO GET (COME) DOWN TO (THE) BRASS TACKS = razpravljati o bistvu zadeve
TO HAVE AN ISSUE = imeti sporno vprašanje/bistveno vprašanje/predmet razprave
TO ADDRESS THE ISSUE = lotiti se bistvenega/spornega vprašanja
TO CHAIR THE MEETING = voditi sestanek
TO TAKE THE MINUTES = pisati zapisnik
TO TAKE OVER THE AGENDA = preiti na dnevni red

TASK 2: Watch and listen to the video clip.

TASK 3: Fill in the gaps with the following expressions:

AVAILABLE, SUITABLE, MINUTES, CONFERENCE ROOMS, SCHEDULE, ADDRESS, INFORM, AGENDA, ASAP

A: rom, did youschedule the meeting yet?
B: No, not yet, but I think the 18th would work.
A: Well, you need toinform everyoneASAP then.
B: Certainly. Who should take theminutes?
A: Mr Castle will do that.
B: Whichconference room would besuitable?
A: They all are. You'll have to take whatever isavailable
B: Okay. I think that's everything.
A: Theagenda is all prepared, isn't it?
B: Not quite. What exactly do you want me toaddress in the meeting?

ACCEPTING AND DECLINING INVITATION

TASK 1: Translate the following expressions into Slovenian. R&D (RESEARCH AND DEVELOPMENT) = raziskave in razvoj PR (PUBLIC RELATIONS) = odnosi z javnostjo TO HOLD A MEETING = imeti sestanek TO BE FEASIBLE = biti mogoč/možen/izvedljiv TRADE FAIR = sejem TASK 2: Watch and listen to the video clip. TASK 3: Listen and fill in the missing words. A: Shall we cancel the meeting? B: No, we'll just have ____to put it back_____ a few days. A: Are you sure? I heard Steve wants _____to call it off_____. B: No, no, we'll just _____delay____ it. A: Listen, Steve wants __to drop____ the whole thing. B: There's no need to panic. We'll just __postopone____ the meeting. INTRODUCTIONS AND SMALL TALK TASK 1: Watch and listen to the video clip. TASK 2: Fill in the following words: HEAD OFFICE, HEAD OF R&D, MUST BE, IN PR, DIDN'T CATCH, DO YOU DO, MARKETING. Check by listening. A: So, you must be John. B: Yes, that's right. I'm sorry I didn't catch your name. A: I'm Mark, from the _____head office____ A: Oh, you're the new _head of R&D____. I've heard a lot about you. B: All good, I hope. Well John, what _____do you do_____? A: I'm in the ____marketing____ department, in our Atlanta office. B: So, do you know Kim? She's in PR . A: Yes, of course.

GETTING STARTED

TASK 1: Translate the following expressions into Slovenian.

CEO (CHIEF EXECUTIVE OFFICER) = glavni direktor ABSENTEE = manjkajoči BRIEFING PAPERS = seznanjanje/dajanje napotkov/navodila WITHOUT FURTHER ADO = brez nadaljnjega obotavljanja

TASK 2: Watch and listen to the video clip.

TASK 3: Fill in the following words: THE MEETING, BEGIN, SHALL, READY, DOWN.

Right, let's begin, ____shall__ we?
I think we should ___begin___.
Let's get _down___ to business.
I'd like to call ____the meeting__ to order.
Okay, so we're ready to begin.

MAKING A POINT AND CHECKING UNDERSTANDING

TASK 1: Translate the following expressions into Slovenian.

PRODUCT LINE = blagovna skupina

VOLATILE (MARKET) = nestanovitno/spremenljivo tržišče

TO BE AT STAKE = biti na kocki

AT THE FOREFRONT = v ospredju

SIDETRACK = odvrniti od bistva

TASK 2: Watch and listen to the video clip.

TASK 3: Match the beginnings of the questions with their endings.

Am I right 3 1 that your products are the best on the market?

Are you saying 1 2 if I'm wrong, but isn't this a very volatile market?

Correct me 2 3 in assuming that you consider our products too old?

Are you recommending 5 4 suggesting a whole new market strategy. Am I right?

You seem to be 4 5 a change of image?

AGREEING AND DISAGREEING

TASK 1: Translate the following expressions into Slovenian.		
VALID POINT = tehtna pripomba TO RULE OUT = izločiti/izključiti TO EXPOUND = razložiti/raztolmačiti MERCHANDISE = trgovsko blago/trgovati		
TASK 2: Watch and listen to the video clip.		
TASK 3: Listen and fill in the missing words.		
The fact ofthe matter is that we need to invest more in our European operation. I'm afraidI can't agree with youon this Bob has _got a point here. I disagree If we leave the situation as it is,we'll face greater losses. _That's out of_ the question. We need to _expand_ first. Consolidation will come later. I think you're right It will be easier to consolidate our position later. I'm sorry, but I'm _not very happy about this		
INTERRUPTIONS AND SUGGESTIONS		
TASK 1: Watch and listen to the video clip.		
TASK 2: Match the beginnings with the endings of the following sentences.		
I don't 2 Sorry to 1 May 5 If I could just 6 Could I stop 4 I'd just like 3	•	
MAKING DECISIONS AND SUMMING UP		
TASK 1: Watch and listen to the video clip.		
TASK 2: Listen and fill in the missing words. Before we finish, I just wantto make sure we've covered everything. Tosum up, I think weall agree that the purchase of a new system was not needed. Before we close, I'd like to go over the main points again. Let'sjust recap before we close. I'dlike to summarize the main points of today's discussion.		